

THE ROC PRICELIST

At The ROC Institute we work with occupational competencies and personality traits. While the latter already enjoy great popularity and acceptance in personnel decision processes, competencies are less well-established as suitable indicators for predicting occupational success. They are defined as the result of a complex interplay of knowledge, skills, abilities, personality, interests and other aspects. In order to capture these many aspects, numerous methods are often used in order to capture each of these components separately. This is highly costly as well as time-consuming. Our competence procedure does not attempt to capture these individual components separately but measures them directly as a product of the complex interaction. Occupational competencies are thus recorded immediately. This procedure results in fewer errors in the evaluation.

We will be happy to advise you on the selection of the report best suited to your needs at info@therocinstitute.com.

Previous knowledge/recommended certification level






No prior knowledge required









License training recommended







Additional knowledge required


COMPETENCE MEASUREMENT (G8T)	REPORT	CODE	LEVEL	PRICE*
	<p>Recruiter</p> <p>Generate a requirements and target profile based on eight competence areas</p> <ul style="list-style-type: none"> ▪ Included: definition of a requirements and target profile with eight competence areas, implementation of the G8T online, report, including the Radar Control ▪ Application: onboarding, talent management, pre-selection, selection, employee development, leadership training, team building, potential analysis, coaching, cultural fit, competence management 	G8T-R8		199,00 €
	<p>Competency X</p> <p>Generate a requirements and target profile with X of 39 competence areas</p> <ul style="list-style-type: none"> ▪ Included: definition of a requirements and target profile with X competence areas, implementation of the G8T online, report, including the Radar Control ▪ Application: onboarding, talent management, pre-selection, selection, employee development, leadership training, team building, potential analysis, coaching, cultural fit, competence management 	G8T-RX		199,00 € (up to eight competence areas) 10,00 € (for each additional competence area)
	<p>Leadership (entry, mid, high)</p> <p>Analysis and interpretation of general, leadership-related competence areas for people at beginner level, with middle management experience and at executive level</p> <ul style="list-style-type: none"> ▪ Included: implementation of the G8T online, report with indications of chances/risks, including the Radar Control ▪ Application: talent management, pre-selection, selection, employee development, executive training, potential analysis 	G8T-L (e,m,h)		299,00 €

COMPETENCE MEASUREMENT (G8T)	REPORT	CODE	LEVEL	PRICE*
	<p>Sales (entry, mid, high)</p> <p>Analysis and interpretation of general competence areas in sales functions for entry-level, mid-level and executive-level</p> <ul style="list-style-type: none"> ▪ Included: implementation of the G8T online, report with indications of chances/risks, including the Radar Control ▪ Application: talent management, pre-selection, selection, employee development, potential analysis 	G8T-S (e,m,h)		299,00 €
	<p>Full Potential</p> <p>Analysis of all 39 competence areas and identification of potentials at various levels of experience</p> <ul style="list-style-type: none"> ▪ Included: implementation of the G8T online, report, including the Radar Control ▪ Application: talent management, outplacement, leadership training, coaching, cultural fit 	G8T-39		319,00 €
	<p>360 Degrees</p> <p>Captures the areas of occupation-related competence in self-image and external image</p> <ul style="list-style-type: none"> ▪ Included: definition of a requirements and target profile, implementation of the G8T online, report ▪ Application: employee development, management training 	G8T-360		350,00 € (one group) 90,00 € (every other group)

COMPETENCE MEASUREMENT (G8T)	REPORT	CODE	LEVEL	PRICE*
	<p>Strength & Risks Competencies</p> <p>Analysis of the eight primary competencies and interpretation guide for the areas of leadership, team and learning as well as information on motivation and development</p> <ul style="list-style-type: none"> ▪ Included: implementation of the G8T online, evaluation and interpretation guide (leadership, team, learning, motivation, development) at competence level and facet wheel, report ▪ Application: outplacement, selection, employee development, executive training, team building, potential analysis 	G8T-SR		319,00 €
	<p>AI Leader Success</p> <p>Individual report for managers based on a self-learning algorithm; derivation of success probabilities, measures and costs</p> <ul style="list-style-type: none"> ▪ Included: internal company evaluation, self-learning algorithm, implementation of the G8T online, evaluation including current and calculated probability of success in competence development, action plan and cost savings, including the Radar Control ▪ Application: talent management, employee development, management training 	G8T-AI		Auf Anfrage
	<p>Radar Control</p> <p>Interview guide supporting the use of competency-based reports by adding the external image</p> <ul style="list-style-type: none"> ▪ Included: interview questions on all 39 competence areas with more than 450 biographical, situational and knowledge questions ▪ Use: onboarding, talent management, outplacement, selection, employee development, leadership training, team building, potential analysis 	G8T-RC		-

PERSONALITY MEASUREMENT (B5N)	REPORT	CODE	LEVEL	PRICE*
	<p>Big Five</p> <p>Overview of the five superordinate personality dimensions (big five)</p> <ul style="list-style-type: none"> ▪ Included: definition of a requirements and target profile with a maximum of five dimensions, implementation of the B5N online, report ▪ Application: onboarding, talent management, pre-selection, selection, employee development, leadership training, team building, potential analysis, coaching, cultural fit, competence management 	B5N-DX		199,00 €
	<p>Personality X</p> <p>Creation of an individual requirements and target profile with X of 42 personality facets</p> <ul style="list-style-type: none"> ▪ Included: Definition of a requirements and target profile with X facets, implementation of the B5N online, report ▪ Application: Onboarding, talent management, pre-selection, selection, employee development, leadership training, team building, potential analysis, coaching, cultural fit 	B5N-FX		199,00 € (up to eight facets) 10,00 € (for every other personality facet)
	<p>Strengths & Risks Personality</p> <p>Analysis of the personality dimensions and interpretation guide for the areas leadership, team and learning as well as information on motivation and development.</p> <ul style="list-style-type: none"> ▪ Included: Implementation of the B5N online, evaluation and interpretation guide (leadership, team, learning, motivation, development) at competence level and facet wheel, report ▪ Application: Outplacement, selection, employee development, executive training, team building, potential analysis 	B5N-SR		319,00 €

PERSONALITY MEASUREMENT (B5N)	REPORT	CODE	LEVEL	PRICE*
	<p>Bigger Picture</p> <p>Analysis of all 42 personality facets and assessment of an individual personality profile</p> <ul style="list-style-type: none"> ▪ Included: implementation of the B5N online, report ▪ Application: talent management, outplacement, leadership training, coaching, cultural fit 	B5N-42		319,00 €

INTEREST TEST (VIPI)	REPORT	CODE	LEVEL	PRICE*
	<p>Professional Interest</p> <p>Comparison of the interest profile with professions</p> <ul style="list-style-type: none"> ▪ Included: implementation of the VIPI online, evaluation and report including professional interests and career recommendations ▪ Application: talent management, outplacement, pre-selection, coaching 	VIPI		29,00 €

LIZENSING	PUBLIC TRAINING	IN-HOUSE TRAINING	ONLINE TRAINING
	<p>Two-day licence training in our office, conducted by our competent trainers</p> <ul style="list-style-type: none"> ▪ 1 person – 3.800,00 € ▪ 2-4 persons – 2.500,00 € per person ▪ from 5 persons – 2.000,00 € per person <p>* prices include course materials, rooms</p>	<p>Two-day licence training in your office, conducted by our competent trainers</p> <ul style="list-style-type: none"> ▪ up to 8 persons – 9.600,00 € ▪ from 9 persons – 990,00 € per person extra <p>* prices include course materials, travel costs are not included</p>	<p>Time- and location-independent license training with extensive text and video material as well as quizzes and exercises</p> <ul style="list-style-type: none"> ▪ 599,00 €

* All prices are in Euro net plus VAT.